

JULY 2026

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**CIRCULATION**

The Electrical Advertiser has a nationwide mailing list of over 80,000 names. 25,000 publications are mailed on a monthly basis. Additional copies are distributed at many industry trade shows we attend as an exhibitor and can also be seen on our website or thru our ipad/iphone app. Our publication is a buying source for electrical contractors, distributors, utilities and plant facility personnel. Our list has been established over the last 41 years through personal contacts, trade show representation, online requests and direct marketing efforts by our staff.

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**What 20+ Years in the  
Wire & Cable Business  
Has Taught Us**

This article is from Ramcorp Wire & Cable  
NEW Advertiser - See Page 7

One of the most common calls we receive starts with a customer saying, "I'm not sure if anyone still carries this."

Sometimes it's a maintenance manager trying to keep older equipment running. Sometimes it's a contractor who only needs a few hundred feet of cable to finish a job. Other times it's an engineer searching for a specific specification that seems impossible to find. Whatever the situation, the challenge is usually the same: finding the right cable without spending days searching for it.

After more than 20 years in the wire and cable industry, we've learned that most customers don't call because they need cable. They call because they have a problem to solve.

The wire and cable market has become increasingly specialized. A project may require a specific temperature rating, shielding construction, voltage rating, jacket material, or industry approval. In many cases, the cable itself is not the challenge—the challenge is identifying exactly what is needed and finding a source that can supply it in a practical quantity and timeframe.

We have also seen a growing need for flexibility. Not every project requires a full reel. A repair may only need a few hundred feet. A prototype may require a small quantity for testing. A facility shutdown may require material quickly to get equipment back online. In these situations, access to cut-to-length cable and low minimum order quantities can make a significant difference.

Continued on Page 30

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# Knowledge Still Wins in the Electrical Industry

**By Tom Baselice,**  
**Technical Sales and Consulting - Training To Go**  
**See Page 4 for Ad**

Over the years I have learned a simple truth about the electrical industry:

People buy from people they trust.

Price matters. Availability matters. Delivery matters. But when a customer is making a decision about electrical equipment, they are far more comfortable buying from someone who understands the product and can answer their questions with confidence.

That confidence comes from knowledge.

I have spent more than 50 years in the electrical industry. My career began with Westinghouse, where I had the privilege of learning from some incredibly talented engineers, technicians, sales professionals, and managers. Throughout my career I discovered that the most successful people were often the ones who never stopped learning.

They asked questions.

They listened.

They absorbed knowledge from everyone around them.

They became students of the industry.

That advice remains the same for anyone entering our business today: be a sponge. Learn from every person you meet. Take the best ideas and experiences from those around you and use them to build your own knowledge and professional style.

Unfortunately, many of today's independent electrical suppliers, equipment dealers, and service organizations do not have the training resources available from major manufacturers. Large corporations often have dedicated training departments, engineering support teams, and structured development programs. Smaller organizations frequently do not have those advantages.

Yet their employees still face the same customers, the same products, and the same technical questions.

That creates both a challenge and an opportunity.

A salesperson who understands molded case circuit breakers, motor control centers, transformers, switchgear, protective relays, and power quality concepts is in a much stronger position than a salesperson who simply quotes prices. Customers recognize the difference immediately.

Knowledge builds credibility.

Credibility builds trust.

Trust helps close sales.

The same principle applies to technicians, customer service personnel, marketing teams, and company leadership. The more they understand the products they represent, the more valuable they become to both their customers and their employer.

Training also plays an important role in employee retention. People want to grow professionally. When a company invests in its employees, it sends a powerful message that they are valued. Employees who see opportunities to learn and advance are often more engaged, more productive, and more likely to stay with the organization.

For the past twenty years I have been developing online electrical training specifically designed to help fill this gap. My goal has always been to provide practical, affordable training that can be used by organizations of any size. Whether someone is brand new to the industry or a seasoned veteran looking to expand their knowledge, there should be an opportunity to continue learning.

I am passionate about education. In addition to my industry experience, I spent many years teaching graduate business students as an adjunct professor. One of the most rewarding experiences in both industry and education is helping someone understand a concept that makes them more effective in their job.

The electrical industry has provided tremendous opportunities for me throughout my career. Sharing that knowledge with the next generation is my way of giving back.

Whether you are a company owner, a sales professional, a technician, or someone just entering the business, remember that knowledge remains one of the most valuable investments you can make.

Products change.

Technology evolves.

Markets fluctuate.

But knowledgeable people will always be in demand.

And in our industry, knowledge still sells electrical equipment.

**"To learn more about affordable online electrical training for sales personnel, technicians, and new hires, see the TTG advertisement in this issue."**

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Extensive inventory in stock of all types of boxes and connectors, receptacles and plugs, flexible conduit, light fixtures and controls from major manufacturers.



#### Lighting Fixtures & Bulbs

Globe stocks commercial and industrial lighting fixtures and lamps. From incandescent to fluorescent - from metal halide to explosion proof and vaporite - including lamps, and fixtures for designer applications.



#### Circuit Breakers

Globe Electric stocks current and obsolete circuit breakers from all major brands, in all voltages, amperages and models, including mounting hardware and accessories.



#### Motor Controls

Globe stocks a huge selection of current and obsolete motor controls, starters, contactors, pushbuttons and relays from all manufacturers, including contact kits, coils & replacement parts.



#### Obsolete Products

From hard-to-find circuit breakers and wiring devices, to obsolete and discontinued panel board switches and fuses - Globe has the products you need



#### Plugs, Receptacles & Switches

We stock wiring devices in all types and configurations from all major manufacturers - including pin and sleeve devices and wiring devices in obsolete and hard-to-find designs up to 400 AMP.



#### Bus Plugs & Panelboard Switches

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#### Lugs & Terminals

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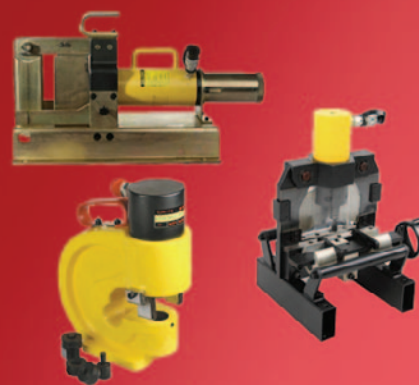
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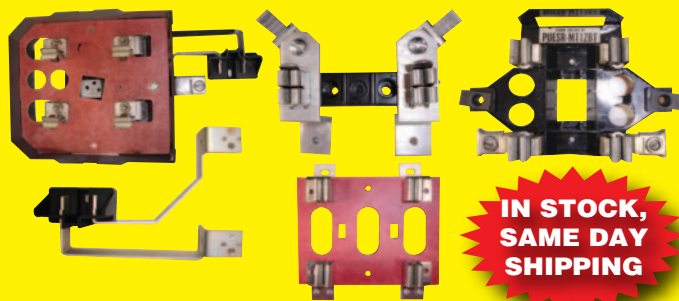
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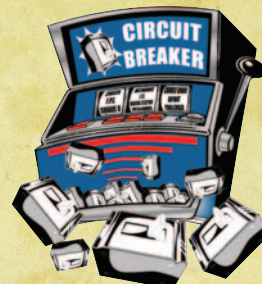
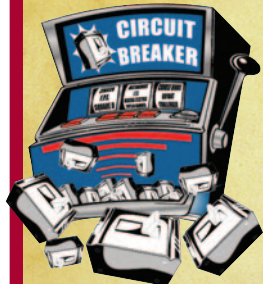
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## BUS DUCTS

| Amps | Manufacturer | Item Description   | Price | NLR | ST | Company | Phone        |
|------|--------------|--------------------|-------|-----|----|---------|--------------|
| 225  | Sq D         | Cat #AP302-10 340' | NEG   | U   | MN | EMSCO   | 763-571-9005 |
| 4000 | Sq D         | AP2340G-10 5000'   | NEG   | U   | MN | EMSCO   | 763-571-9005 |

## BUS PLUGS

| Amps | Manufacturer | Item Description                                                      | Price | NLR | ST | Company       | Phone        |
|------|--------------|-----------------------------------------------------------------------|-------|-----|----|---------------|--------------|
| 30   | GE/ABB       | 3PH, 3W, 600V, 30A, 200KA@480V, w/ground, accepts Class H, R          | NEG   | N   | TX | M & J Elec    | 800-931-5097 |
| 30   | CH           | 9 - New in box - Eaton Pow-R-Way III, 3-pole, Plug, 30A, 600V, Busway | NEG   | N   | TX | M & J Elec    | 800-931-5097 |
| 100  | SqD          | nice used: 7 - PHJ36100GN 10 - PHJ36080GN 100 - PHJ36020GN            | Call  | U   | TX | Lonestar Elec | 713-907-1229 |

## CIRCUIT BREAKERS - AIR INDOOR - 600 VOLT CLASS

| Amps | Manufacturer | Item Description | Price | NLR | ST | Company  | Phone        |
|------|--------------|------------------|-------|-----|----|----------|--------------|
| 1600 | GE           | GE AKR-9D-50H    | 2000  | U   | WV | Mt State | 304-909-6118 |
| 3200 | GE           | AKR-9D-75        | 3000  | U   | WV | Mt State | 304-909-6118 |
| 4000 | GE           | AKR-10D-100      | 7500  | R   | WV | Mt State | 304-909-6118 |
| 4000 | GE           | GE AKR 9D 100    | 6000  | U   | WV | Mt State | 304-909-6118 |

## CIRCUIT BREAKERS - AIR INDOOR - 5000 VOLT CLASS

| Amps | Manufacturer | Item Description                                       | Price | NLR | ST | Company | Phone        |
|------|--------------|--------------------------------------------------------|-------|-----|----|---------|--------------|
| 1200 | WH           | 150DH-250, Retrofit 50VCP-18WR350, Elec op, D/O, 4160V | NEG   | U   | MN | EMSCO   | 763-571-9005 |
| 1200 | Siemens      | 5-GMI-250-1200-58, Electrical operated, D/O, 4160V     | NEG   | S   | MN | EMSCO   | 763-571-9005 |

## CIRCUIT BREAKERS - AIR INDOOR - 15000 VOLT CLASS

| Amps | Manufacturer | Item Description                                         | Price | NLR | ST | Company  | Phone        |
|------|--------------|----------------------------------------------------------|-------|-----|----|----------|--------------|
| 1600 | West         | DS-416                                                   | 700   | U   | WV | MT State | 304-909-6118 |
|      | ABB          | 15DHK-500, Elec Op, D/O, 250V AC chrg/clse, 250V DC trip | NEG   | U   | MN | EMSCO    | 763-571-9005 |

## CIRCUIT BREAKERS - MOLDED & INSULATED CASE - 480 VOLT CLASS

| Amps | Manufacturer | Item Description                                 | Price | NLR | ST | Company     | Phone        |
|------|--------------|--------------------------------------------------|-------|-----|----|-------------|--------------|
| 125  | SqD          | BDA36125 - New in original Box - 21 Pcs in stock | 400   | N   | FL | Alpha Brkrs | 945-488-3351 |
| 1600 | Sq D         | NW16H1, 6.0 trip w/LSIG                          | NEG   | U   | MN | EMSCO       | 763-571-9005 |

## CIRCUIT BREAKERS - MOLDED & INSULATED CASE - 600 VOLT CLASS

| Amps    | Manufacturer | Item Description                                                  | Price   | NLR | ST | Company       | Phone        |
|---------|--------------|-------------------------------------------------------------------|---------|-----|----|---------------|--------------|
| 200     | Eaton        | CKDPV4200W PVGuard Solar. Requires poles in series connection UL  | NEG     | S   | OR | Oregon Brkrs  | 800-943-3323 |
| 250-400 | GE           | List of Like New G. E Breakers 250-400 Amp                        | NEG     | N   | TX | M&J Elec      | 800-931-5097 |
| 300     | Eaton        | HKD3300C4S09 Thermal-mag trip, 65k AIC at 480V, MCCB W/lugs       | NEG     | S   | OR | Oregon Brkrs  | 800-943-3323 |
| 350     | Eaton        | CKDPV4350W PVGuard Solar. Requires poles in series connection     | UJL NEG | S   | OR | Oregon Brkrs  | 800-943-3323 |
| 400     | SqD          | LJA36400U33X - New in original box - 21 pcs in stock              | 1900    | N   | FL | Alpha Brkrs   | 945-488-3351 |
| 400     | Eaton        | HKD3400C4S09 Thermal-mag trip, 65k AIC at 480V, MCCB w/ lugs      | NEG     | S   | OR | Oregon Brkrs  | 800-943-3323 |
| 400     | Eaton        | HKDDC3400F Eaton's DC breaker family is UL 489 listed. Frame Only | NEG     | S   | OR | Oregon Brkrs  | 800-943-3323 |
| 1200    | SqD          | New ILINE 1200 Amp 600V                                           | 5000    | N   | TX | S TX Breakers | 956-606-2062 |

## CIRCUIT BREAKERS - MOLDED & INSULATED CASE - UNSPECIFIED VOLT CLASS

| Amps | Manufacturer | Item Description                                                    | Price | NLR | ST | Company          | Phone        |
|------|--------------|---------------------------------------------------------------------|-------|-----|----|------------------|--------------|
| 20   | Sq D         | 400 QOB230 400 QOB220 make offers all white numbers                 | NEG   | U   | NJ | East Coast Bkr   | 727-692-6697 |
| 30   | GE           | All Sizes GE 120/240V Breakers Liquidating All Inventory 20-30% Off | NEG   | N   | NC | UPA              | 864-516-4595 |
| 100  | Eaton        | Up to 500 - NIB. BRHH2100 , make best offer let me know how many    | NEG   | N   | TX | Lonestar Elec    | 713-907-1229 |
| 100  | SqD          | New Square D QOB2100VH 511 Pcs. Available                           | 45    | N   | TX | S TX Breakers    | 956-606-2062 |
| 200  | GE           | GE Feed Through Lugs THLK2200 For GE 120/240V Panels                | NEG   | N   | NC | UPA              | 864-516-4595 |
| 240  | ABB          | ABB SU201ML-C20 20A Branch Circuit Breaker, Din Mount               | NEG   | N   | CO | RK Mission Criti | 720-810-7294 |
| 240  | Eaton        | 20A Branch Circuit Breaker 1P, 277V, 10kAIC, C Curve, Din Mount     | NEG   | N   | CO | RK Mission Criti | 720-810-7294 |
| 240  | Schneider    | 20A Mini Circuit Breaker, 1P, Din Mount, UL 489                     | NEG   | N   | CO | RK Mission Criti | 720-810-7294 |
| 240  | Noark        | B1H1C20 Mini Branch Breaker, 20A, 227V 10kA, Din Mount, UL 489      | NEG   | N   | CO | RK Mission Criti | 720-810-7294 |
| 240  | Weidmuller   | BR1C20UC 20A Branch Circuit Breaker, 1P, 277V, 10kAIC, Din Mount    | NEG   | N   | CO | RK Mission Criti | 720-810-7294 |
| 1000 | CH           | GHMVD & JHMVD, I have 720 each                                      | NEG   | N   | TX | Lonestar Elec    | 713-907-1229 |
|      |              | 50 - nice Used GE SGBB36CB0400 breakers best offer + shipping       | NEG   | U   | TX | Lonestar Elec    | 713-907-1229 |

## CIRCUIT BREAKERS - VACUUM INDOOR - UNSPECIFIED VOLT CLASS

| Amps | Manufacturer | Item Description                                        | Price | NLR | ST | Company | Phone        |
|------|--------------|---------------------------------------------------------|-------|-----|----|---------|--------------|
| 1200 | WH           | 150VCP-W750, 15 Kv, Elec op, 120V trip/close, in struct | NEG   | U   | MN | EMSCO   | 763-571-9005 |
| 1200 | GE           | VB1-4.16-250-2, Elec op, DO, 4160V, 1992                | NEG   | U   | MN | EMSCO   | 763-571-9005 |

## CONDUIT

| Item Description                                                                            | Price | NLR | ST | Company | Phone        |
|---------------------------------------------------------------------------------------------|-------|-----|----|---------|--------------|
| 2" Rigid Conduit - Fittings Available Liquidating All Inventory Most Items 20%-30% OFF      | NEG   | N   | NC | UPA     | 864-516-4595 |
| 3" PVC Conduit & Fittings TAs, Couplings, Weather Heads, Elbows, etc. Most Items 20-30% Off | NEG   | N   | NC | UPA     | 864-516-4595 |
| 4" PVC Conduit & Fittings Available TAs, Couplings, Elbows, etc. Most Items 20-30% Off      | NEG   | N   | NC | UPA     | 864-516-4595 |
| 6" PVC Conduit 6" PVC 90° Elbows 6"PVC Couplings Liquidating Inv Most Items 20-30% Off      | NEG   | N   | NC | UPA     | 864-516-4595 |

## FITTINGS

| Item Description                                                                               | Price | NLR | ST | Company       | Phone        |
|------------------------------------------------------------------------------------------------|-------|-----|----|---------------|--------------|
| 61 New Crouse/Hinds EYDX61 with Drains. ALL NEW Fittings Bad Boxes                             | NEG   | N   | TX | Lonestar Elec | 713-907-1229 |
| All Types of 2" PVC Fittings TAs, Couplings, Conduit Bods, JBAs, Weatherheads, Elbows, etc.    | NEG   | N   | NC | UPA           | 864-516-4595 |
| Connectors For Non Metallic Liquid Tight Conduit. Straight & 90 Degree - Sizes 1/2" 3/4" 1" 2" | NEG   | N   | NC | UPA           | 864-516-4595 |
| 3 Different Types of Roof Boots/ Flashings Fits Various Size Conduits & Pipes 20-30% Off       | NEG   | N   | NC | UPA           | 864-516-4595 |

## FITTINGS

| Item Description                 | Price | NLR | ST | Company          | Phone        |
|----------------------------------|-------|-----|----|------------------|--------------|
| Bussman TCF100 Lowpeak Cube Fuse | NEG   | N   | CO | RK Mission Criti | 720-810-7294 |

## GENERATORS - DIESEL - ENGINE DRIVEN

| Kw  | Manufacturer | Item Description                                     | Price | NLR | ST | Company | Phone        |
|-----|--------------|------------------------------------------------------|-------|-----|----|---------|--------------|
| 250 | Kohler       | Cat #250RQZD101, Spec: PA-705205-A, 3 ph, 2300/4160V | NEG   | U   | MN | EMSCO   | 763-571-9005 |
| 900 | CAT          | #3508 DITA, Standby, skidmount, 1125 KVA, 480V       | NEG   | U   | MN | EMSCO   | 763-571-9005 |

## MOTOR CONTROL

| Item Description                                                                       | Price | NLR | ST | Company       | Phone        |
|----------------------------------------------------------------------------------------|-------|-----|----|---------------|--------------|
| 1-Mod 6 18" Feeder with KAP36200 w/door                                                | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 6" feeder w/GJL36030 w/door                                                    | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 6" Feeder w/GJL36050 w/door                                                    | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 Size 1 12" w/FAP3601513M w/no starter w/door                                   | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 Size 1 18" w/FAP3601513M w/ no starter and no door.                            | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 Size 2 18" w/FAP3610018M w/doors w/starter                                     | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Size 1 18" w/FAP3600712M w/no starter and no door                                    | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Size 2 12" W/FAP3610018M w/starter w/doors                                           | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| Quantity 11- Size 2 12" w/FAP3605016M with doors w/starter                             | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 12-Size 1 12" w/FAP3600712M w/starter w/doors                                          | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 14-Size 1 12" FAP3601513M w/starter w/doors                                            | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 2-Size 1 12" w/FHP3603015M w/starter w/door                                            | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 3-Mod 6 18" Feeder w/KAP36110 with doors                                               | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 3-Mod 6 6" Feeder w/ GJL36100 w/door                                                   | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 5-Mod 6 Size 3 18" w/FAP3610018M w/starter w/door                                      | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 64-Size 1 12" w/FAP3603015M w/starter w/doors                                          | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 36" 400amp plug feed LAL36400 w/door 1-Mod 6 36" 400amp feed LAL36400 w/o door | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 Size 1 12" w/FAP3600712M w/no starter w/door                                   | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
| 1-Mod 6 Size 1 12" w/FAP3603015M w/no starter w/door                                   | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |

## MOTOR CONTROL CENTERS

| Kw  | Manufacturer | Item Description                                              | Price | NLR | ST | Company | Phone        |
|-----|--------------|---------------------------------------------------------------|-------|-----|----|---------|--------------|
| 6-1 | AB           | 2100 Series, centerline, size 6-1, C/B & fusible type, 30 sec | NEG   | U   | MN | EMSCO   | 763-571-9005 |
| 1-5 | West         | 5 Star, size 1 to 5, breaker type, 80 sections                | NEG   | U   | MN | EMSCO   | 763-571-9005 |

## PANELS

| Item Description                                                                       | Price | NLR | ST | Company       | Phone        |
|----------------------------------------------------------------------------------------|-------|-----|----|---------------|--------------|
| QTY 36 - SQ D BREAKER PANELS Q0342MQ225RB / SQ D Main Panel                            | NEG   | N   | TX | M & J Elec    | 800-931-5097 |
| GE 1600 amp MCB, 3ph 3Wire, 3 sect panels N-1 w/SSF16G21, 2- SKLL36AT1200, & More      | NEG   | N   | TX | Lonestar Elec | 713-907-1229 |
| Eaton Panel Box & Panel Board 480V 400A 3 Phase Outdoor NEMA3R New in Box              | NEG   | N   | NC | UPA           | 864-516-4595 |
| Square D MH80WVP Panel Box w/NF Panel Board. 480V 3 Phase 400A Main Breaker/350A & 30A | NEG   | N   | NC | UPA           | 864-516-4595 |

## PANELBOARDS

| Amps | Manufacturer | Item Description                                            | Price | NLR | ST | Company       | Phone        |
|------|--------------|-------------------------------------------------------------|-------|-----|----|---------------|--------------|
| 400  | GE           | QMR 400 Amp 600 V                                           | 800   | U   | WV | MT State      | 304-909-6118 |
| 800  | CH           | FDPW367, FDP panel mount, type FDPW, 3PH, 3P, 600V, nema 1  | NEG   | N   | TX | M & J Elec    | 800-931-5097 |
| 800  | CH           | FDP panel mount, type FDPW, 3PH, 3P, 600V, nema 1, fusible  | NEG   | N   | TX | M & J Elec    | 800-931-5097 |
| 800  | GE           | QMR 800amp 600 v with mounting hardware and fuses           | 3500  | U   | WV | MT State      | 304-909-6118 |
|      |              | QTY 6 - NIB G.E ADS36030HD Pane Board Switch Call for Quote | NEG   | N   | TX | M & J Elec    | 800-931-5097 |
|      |              | Siemens Panelboards For Sale used all with Hardware         | NEG   | U   | TX | Lonestar Elec | 713-907-1229 |
|      | West         | Used FDP365R with mounting hardware and fuses               | 800   | U   | WV | MT State      | 304-909-6118 |
|      | West         | FDPS 367                                                    | 3000  | U   | WV | MT State      | 304-909-6118 |

## SWITCHES

| Item Description                             | Price | NLR | ST | Company       | Phone        |
|----------------------------------------------|-------|-----|----|---------------|--------------|
| New In Box Siemens 1-HF35NRA, 7-HNF365RA     | NEG   | N   | TX | Lonestar Elec | 713-907-1229 |
| Cutler Hammer DH325NGK                       | 750   | U   | WV | MT State      | 304-909-6118 |
| Square D H-364-N                             | 250   | U   | WV | MT State      | 304-909-6118 |
| Square D H364N                               | 1200  | U   | WV | MT State      | 304-909-6118 |
| ASCO J07ATSB30150N5XC 150amp 480v 700 series | 1200  | U   | WV | MT State      | 304-909-6118 |
| General Electric TH3365                      | 1000  | U   | WV | MT State      | 304-909-6118 |
| General Electric TH4325                      | 700   | U   | WV | MT State      | 304-909-6118 |

## SWITCHGEAR

| Amps  | Manufacturer | Item Description                                               | Price | NLR | ST | Company | Phone        |
|-------|--------------|----------------------------------------------------------------|-------|-----|----|---------|--------------|
| 15 kv | GE           | Pwr Vac, Main-Tie-Main Outdoor Line-up, (11)VB1-13.8-500       | NEG   | U   | MN | EMSCO   | 763-571-9005 |
| 5000  | Sq D         | NW50H main, 6.0 trip unit (LSIG), 3 sections I-Line brkr distr | NEG   | U   | MN | EMSCO   | 763-571-9005 |

## STARTERS

| Item Description                                               | Price | NLR | ST | Company | Phone        |
|----------------------------------------------------------------|-------|-----|----|---------|--------------|
| 300 HP/69 FLA GE Limit Amp, vacuum, 2300V, 120V control, fused | NEG   | U   | MN | EMSCO   | 763-571-9005 |

## TRANSFORMERS

| KVA     | Manufacturer | Item Description                                  | Price | NLR | ST | Company     | Phone        |
|---------|--------------|---------------------------------------------------|-------|-----|----|-------------|--------------|
| 45      | Hammond      | P045KBKF - 45kVA 480V-120/208V HPS TITAN TRANSF   | 2900  | N   | OR | Oregon Brks | 503-736-0921 |
| 7500000 | ABB          | 12470 Delta Prim, 480Y/277 Sec, dry, taps, Nema 1 | NEG   | R   | MN | EMSCO       | 763-571-9005 |

## TRIP UNITS

| Item Description                                                                         | Price | NLR | ST | Company       | Phone        |
|------------------------------------------------------------------------------------------|-------|-----|----|---------------|--------------|
| SCHNEIDER 10- CAT# 33073 6.0A trips @ \$2,000 6- CAT# 33072. 5.0A trips @ \$1,550 & More | NEG   | N   | TX | Lonestar Elec | 713-907-1229 |

## UNIT HEATERS

| Item Description                                                                      | Price | NLR | ST | Company     | Phone        |
|---------------------------------------------------------------------------------------|-------|-----|----|-------------|--------------|
| (2) F2F5105N Each which includes the Disconnect, Thermostat and mounting brackets     | 967   | N   | OH | Ullman Elec | 216-432-5777 |
| (3) F2F5107CA1L Each which includes the Disconnect, Thermostat and mounting brackets  | 1323  | N   | OH | Ullman Elec | 216-432-5777 |
| (1) F3422T                                                                            | 880   | N   | OH | Ullman Elec | 216-432-5777 |
| (1) HF2B5107CA1L Each which includes the Disconnect, Thermostat and mounting brackets | 1264  | N   | OH | Ullman Elec | 216-432-5777 |
| (1) P3P5103CA1N Each which includes the Disconnect, Thermostat and mounting brackets  | 1058  | N   | OH | Ullman Elec | 216-432-5777 |
| (4) P3P5115CA1N Each which includes the Disconnect, Thermostat and mounting brackets  | 2085  | N   | OH | Ullman Elec | 216-432-5777 |

## WIRE

| Item Description                                                                 | Price | NLR | ST | Company | Phone        |
|----------------------------------------------------------------------------------|-------|-----|----|---------|--------------|
| #4AWG THHN 2500 Foot Spools, Partial Spools Other Sizes Available 14AWG - 600MCM | NEG   | N   | NC | UPA     | 864-516-4595 |
| 600 MCM Copper 100 Foot Spools Many Other Sizes Available 14AWG-600MCM           | NEG   | N   | NC | UPA     | 864-516-4595 |

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### About the Author

Fred Ramos is with Ramcorp Wire & Cable, a full-line supplier of wire, cable, and connectivity products serving industrial, commercial, OEM, and government customers. Founded in 2004, Ramcorp specializes in hard-to-find wire and cable, cut-to-length services, low minimum order quantities, and custom cable solutions.

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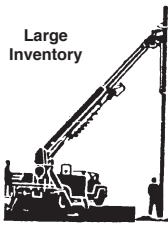
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